

Quarterly
Economic
Newsletter

Cache and Rich

Northern Region

FOURTH QUARTER 1998

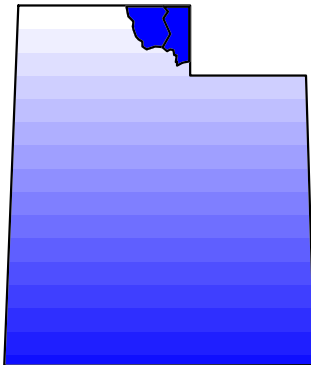
October, November, December

Cache County Economic Highlights

Unemployment rate:
Utah 3.3
U.S. 4.4

Employment growth: 4.1 %
Unemployment rate: 2.7 %

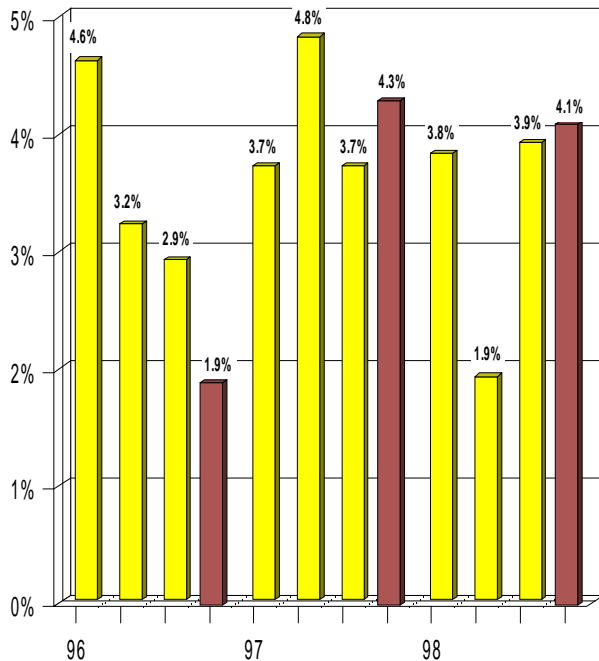
Employer
Conference
Information
p. 21



Nonagricultural employment remained robust in Cache County during the fourth quarter 1998. It posted a year-over increase of 4.1 percent, reaching 41,579, more than 1,600 jobs over fourth quarter 1997 figures. Growth was reported in most industries, but was particularly strong in services. The rate of employment growth would have been even higher if not for job losses in manufacturing. The unemployment rate remained at 2.7 percent. Cache County continues to enjoy one of the lowest unemployment rates in the state, but the tight labor market remains a constraint to economic growth.

Services Expand

The **Services** industry continues to lead the way in job creation in Cache County. Year-over 1998 services employment rose 14.3 percent, adding an additional 1,117 positions. Services growth was strongest for telemarketing and temporary help businesses. Skilled nursing care, dental office and hospital employment also rose, as did physical fitness-related establishments, accounting, and research services. **Government** employment added 634 jobs, an increase of 6.5 percent over fourth quarter 1997 data. Federal, state and local governments all reported increased employment, though most of the growth was in state government related to education. Education, fire protection, and office jobs grew for local government.



cache County
Employment
growth Trends

Job growth was also reported in **Trade**, which added 293 positions, an increase of 3.9 percent. Both wholesale and retail trade expanded, though most of the positions were in retail trade. Eating and drinking places and grocery stores accounted for most of the growth in retail trade, while computer equipment products, dry goods and groceries boosted wholesale trade growth. **Construction** reported 267 more positions with most in residential construction and among special trade contractors such as electrical work, plumbing, roofing, and masonry. Employment in the **Finance, Insurance, and Real Estate** division also improved with loan brokerage positions, title insurance, and insurance agents accounting for most of the growth. Within **Transportation, Communications, and Public Utilities**, local and over-the-road trucking positions also expanded from year-over fourth quarter data.

The **Manufacturing** division continued its recent trend of job losses due to the negative impact of global recessions. Year-over data show the makers of durable goods manufacturers lost 1,059 positions: sporting goods, electronic resistors, transportation equipment, and machine tools all suffered cutbacks. Partially offsetting these losses, nondurable goods manufacturing reported a gain of 256 positions. Employment growth was in publication of business forms and processed agricultural food products.

Agriculture Jumps

“Covered agriculture” jobs in Cache County increased from 137 during the fourth quarter 1997 to 187 in fourth quarter 1998. Ornamental nursery plants, animal fur breeding, and dairy farms accounted for the growth. It should be noted that “covered agricultural” employment is not included in total nonagricultural employment discussed above. Moreover, many jobs in agriculture are not subject to unemployment insurance reporting requirements. As a result they are not discussed in this report.

Building Remains Strong

Permit-authorized construction activity expanded in Cache County. The mild winter helped boost residential and nonresidential construction. The total value of permit-authorized construction rose 53.2 percent to \$37.1 million. New dwelling units decreased 8.6 percent as single-family and multifamily building was slightly lower. However, the building was concentrated in higher-valued structures which

cache County
Economic
Highlights

raised residential valuation 22.7 percent to \$21.4 million. Nonresidential construction valuations jumped 91.0 percent from \$5.1 million in fourth quarter 1997 to \$9.7 million in fourth quarter of 1998 as several new projects were authorized for offices, retail, public and religious buildings. Renovation work accelerated dramatically for nonresidential buildings, but declined slightly for residential construction. This lifted the total value of additions, alterations, and repairs to \$6.1 million.

Sales Stay Healthy

Gross taxable sales in Cache County increased by 8.4 percent to \$216.9 million for the fourth quarter of 1998. The retail sector, which accounts for 65 percent of sales revenues, grew by 9.3 percent to \$141.9 million. General merchandise, furniture, and apparel stores sales reported the most growth. All areas of retail sales reported increased revenues. Total wholesale trade revenues also expanded, though nondurable goods sales revenues decreased slightly. Sales related to services stumbled, slipping 1.3 percent to \$20.4 million. A large decrease in education, legal and social services sales offset the growth reported in business services and auto repairs services. Manufacturing sales revenues also showed an increase.

ECONOMIC EVENTS IN CACHE COUNTY

Utah State University (USU) entered into a \$3.0 billion, 5-year agreement with the U.S. Department of Energy, Bechtel B&W Idaho, the University of Idaho, Idaho State University, Boise State University, Montana State University, University of Montana and Washington State University to create the Inland Northwest Research Alliance to manage and operate the Idaho National Engineering and Environmental Laboratory in eastern Idaho. USU is the first Utah school to be involved in a federal lab project. This will allow students and faculty to gain practical experience in helping to manage the environmental cleanup at the site.

USU has asked the Utah State Board of Regents to approve the purchase of 1.65 acres in Logan for \$481,000. Part of the land will be used to expand parking, but will eventually be home to a new office building. Another parcel has a home on it that would be renovated to permit expansion of the Family Life Center to house some of its programs. USU also announced that it recorded a record \$125 million in research funding. This achievement ranks the university among the

Economic
events in
Cache county

top 50 universities nationally for annual research dollars generated. The research funds will enable USU to upgrade and maintain research that helps faculty and students obtain knowledge on leading-edge advancements and more opportunities of hands-on research.

The Edith Bowen Laboratory School for Early Childhood Development at USU is the beneficiary of a \$9.5 million gift from the Emma Eccles Jones Foundation. The monies will be used to renovate and expand the facility and provide space, classrooms and improved programs.

The Bridgerland Applied Technology Center's English Language Center received a \$20,000 gift from E.A. Miller through their ConAgra Foundation for Community Service. The funds will assist the teaching of English to people from foreign countries.

Westyern Medical Inc. (a group of 42 local physicians) and National Specialty Hospitals Inc. of Chicago announced they will build a \$14-million hospital in Cache County. The 48,000 square foot building will have four operating rooms, eight in-patient beds, and an adjoining 22,000 square-foot physicians' complex. The new facility should be ready in Summer of 2000.

IHC plans to build a new Budge Clinic near the Logan Regional Hospital. The new clinic will be a three story, 40,000 square-foot building, housing 20 physicians, a full-service pharmacy, laboratory and X-ray services.

Logan Transit District (LTD) has secured a site for a new transit center. The LTD bought land at 105 East 400 North. Demolition should begin in September and completed by Spring 2000. The project will cost around \$2.0 million.

The Utah Department of Transportation, in an effort to improve safety, began installing barriers on Highway 89/91 through Wellsville canyon. Installation of the curved barriers will cost \$500,000.

The state of Utah received \$4.6 million in federal funds to develop trails in 10 counties. Cache County will receive \$105,000 in federal funds to help install a sidewalk along the main access route to Hyrum Dam and Hyrum State Park.

Economic
events in
Cache county

Beaver Mountain Ski Area received approval from the Cache County Planning Commission to expand its facility. The resort plans to install a new double chairlift and a surface lift, expand and improve the lodge, add parking, create new runs and improve others, build new maintenance and ski patrol facilities, add a food service building with restrooms at the bottom of the new lift, and new signage throughout the resort.

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Note: information for economic events is obtained from daily and weekly local and statewide newspapers and weekly trade publications.

Cache and Rich Newsletter is a quarterly publication from the Utah Department of Workforce Services.

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SELECTED CACHE COUNTY LABOR MARKET AND ECONOMIC INDICATORS
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	Time Period	1998(p)	1997	Percent Change
CIVILIAN LABOR FORCE /1	OCT-DEC	44,469	42,152	5.5
Employed		43,265	41,014	5.5
Unemployed		1,204	1,138	5.8
Percent of Labor Force		2.7	2.7	
TOTAL NONAGRICULTURAL JOBS /2	OCT-DEC	41,579	39,945	4.1
Mining		2	1	100.0
Contract Construction		2,314	2,047	13.0
Manufacturing		10,087	10,890	-7.4
Durable Goods		4,925	5,984	-17.7
Nondurable Goods		5,162	4,906	5.2
Transportation, Communications, and Public Utilities		1,050	990	6.1
Trade		7,837	7,544	3.9
Wholesale		994	963	3.2
Retail		6,843	6,581	4.0
Finance, Insurance, and Real Estate		958	893	7.3
Services		8,934	7,817	14.3
Government		10,397	9,763	6.5
Federal		299	286	4.5
State		6,220	5,769	7.8
Local		3,878	3,708	4.6
COVERED AGRICULTURAL JOBS /3	OCT-DEC	187	137	36.5
BUILDING CONSTRUCTION (\$000)	OCT-DEC	37,148.4	24,252.4	53.2
New Dwelling Units		170	186	-8.6
New Residential (\$000)		21,424.2	17,462.3	22.7
New Nonresidential (\$000)		9,662.3	5,058.0	91.0
Additions, Alterations, and Repairs (\$000)		6,061.9	1,732.1	250.0
Residential (\$000)		713.5	748.4	-4.7
Nonresidential (\$000)		5,348.4	983.7	443.7
GROSS TAXABLE SALES 4/				
Gross Taxable Retail Sales, Services, and Purchases (\$000)	OCT-DEC	216,904.5	200,094.9	8.4
NEW CAR AND TRUCK SALES	OCT-DEC	380	304	25.0
Cars		150	132	13.6
Trucks		230	172	33.7

1/ Numbers are seasonally adjusted.

2/ Detail may not add to total due to rounding.

3/ Not included in total nonagricultural employment.

4/ Includes gross taxable retail sales, services, and purchases, by place of transaction, except car and truck sales which are classified by owner's county of residence rather than by county of purchase.

p= Preliminary.

Sources: Civilian Labor Force, Total Nonagricultural Jobs, Covered Agricultural Jobs:

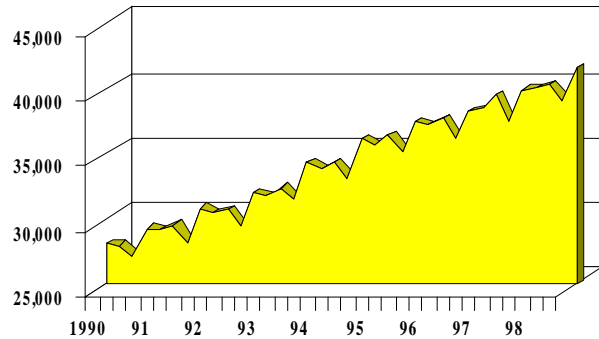
Utah Department of Workforce Services, Workforce Information.

Gross Taxable Sales, New Car and Truck Sales: Economic and Statistical Unit, Utah State Tax Commission.

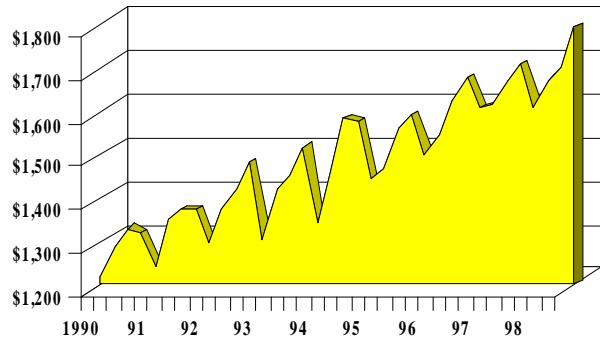
Building Construction: Bureau of Economic and Business Research, University of Utah.

CACHE COUNTY HISTORICAL TRENDS

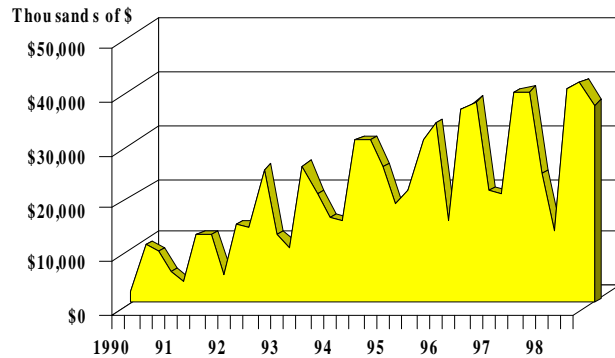
NONAGRICULTURAL JOBS



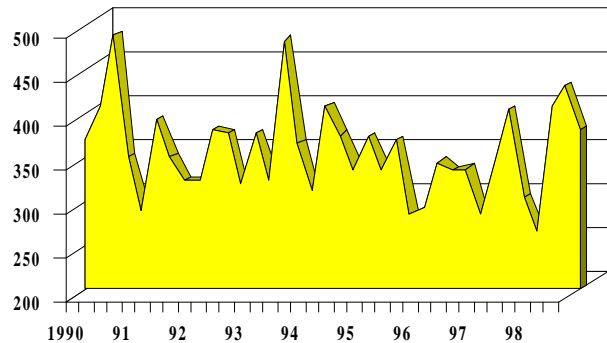
AVERAGE MONTHLY WAGE



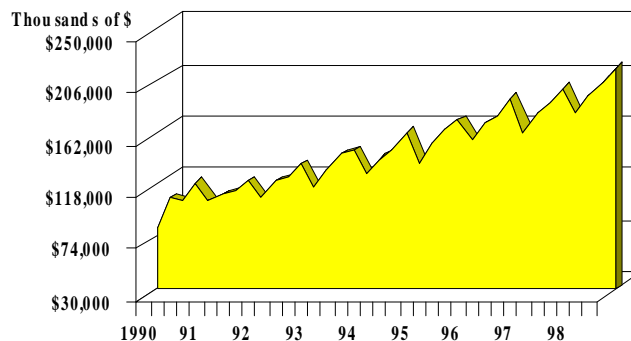
CONSTRUCTION ACTIVITY



NEW CAR & TRUCK SALES



GROSS TAXABLE SALES



**ECONOMIC INDICATORS
QUARTERLY TOTALS
CACHE COUNTY**

CIVILIAN LABOR FORCE

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	32,922	33,105	32,473	33,580
1991	33,608	34,227	33,513	35,119
1992	34,939	35,466	34,629	36,278
1993	36,400	37,353	37,443	39,696
1994	40,223	41,237	41,633	40,959
1995	40,402	41,005	39,737	41,044
1996	40,690	41,105	40,023	41,114
1997	41,294	41,886	41,752	42,152
1998	43,372	43,509	43,313	43,265

AVERAGE MONTHLY WAGE

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$1,218	\$1,289	\$1,331	\$1,318
1991	1,242	1,352	1,371	1,373
1992	1,297	1,375	1,420	1,481
1993	1,301	1,419	1,454	1,518
1994	1,342	1,463	1,585	1,575
1995	1,441	1,468	1,561	1,590
1996	1,496	1,548	1,621	1,676
1997	1,609	1,616	1,667	1,707
1998	1,604	1,673	1,699	1,793

**GROSS TAXABLE SALES
(\$000)**

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$82,970.1	\$106,309.1	\$103,934.3	\$120,029.2
1991	103,880.0	109,671.2	112,164.3	120,933.2
1992	107,264.0	121,331.1	124,205.2	135,103.7
1993	116,305.9	131,645.8	143,454.4	147,544.8
1994	127,325.8	139,676.7	147,375.4	162,979.3
1995	137,184.8	153,042.8	163,393.6	173,112.3
1996	155,367.7	170,682.3	176,343.1	191,129.3
1997	162,873.1	178,039.8	186,950.1	200,094.9
1998	178,812.7	194,126.7	205,413.8	216,904.5

NONAGRICULTURAL JOBS

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	28,158	28,051	27,161	29,344
1991	29,172	29,572	28,237	30,880
1992	30,535	30,697	29,508	32,040
1993	31,844	32,464	31,536	34,328
1994	33,833	34,346	33,069	36,257
1995	35,625	36,561	35,165	37,584
1996	37,256	37,731	36,195	38,314
1997	38,623	39,532	37,535	39,945
1998	40,079	40,295	39,014	41,579

**CONSTRUCTION ACTIVITY
(\$000)**

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$1,935.6	\$10,902.3	\$9,533.4	\$5,863.4
1991	4,055.3	12,742.3	12,892.2	5,474.2
1992	14,528.6	14,313.3	25,116.7	12,626.5
1993	10,427.6	25,652.2	20,554.4	15,978.3
1994	15,416.4	30,347.3	30,362.8	25,466.8
1995	18,471.7	21,210.8	30,397.2	33,568.8
1996	15,678.7	36,328.4	37,815.3	21,060.7
1997	20,282.4	39,173.4	39,611.2	24,252.4
1998	13,358.2	39,936.3	41,315.5	37,148.4

NEW CAR & TRUCK SALES

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	369	410	488	350
1991	287	393	351	323
1992	324	382	378	320
1993	376	325	483	366
1994	312	408	375	336
1995	373	335	369	284
1996	291	344	334	337
1997	286	350	403	304
1998	267	409	431	380

**CACHE COUNTY
NONAGRICULTURAL EMPLOYMENT AND WAGES
BY COMMUNITY
THIRD QUARTER 1998**

County/City	Total Non-Farm	Mining	Const.	Mfg.	Trans., Comm., Pub. Util.	Trade	Fin., Ins., R.E.	Services	Gov.
CACHE COUNTY									
Average # of firms	2,213	b	406	169	79	527	187	692	153
% Change 1997-98	4.6	na	14.0	-0.6	16.2	-0.6	4.5	6.6	-4.4
Average employment	39,015	b	2,322	9,928	1,002	7,652	933	8,530	8,648
% Change 1997-98	3.9	na	3.7	-5.0	7.1	6.2	8.2	12.8	4.6
Average Monthly wages (\$)	1,699	b	1,797	2,115	2,416	1,061	1,885	1,517	1,837
% Change 1997-98	1.9	na	-1.4	5.5	4.1	1.5	11.1	1.6	0.7
Total wages (\$000's)	198,895.4	b	12,521.6	62,987.1	7,259.3	24,356.3	5,273.5	38,827.6	47,670.0
% Change 1997-98	5.9	na	2.3	0.1	11.4	7.8	20.3	14.7	5.3
Clarkston Area 1/									
Average # of firms	35	0	6	4	6	4	b	5	10
% Change 1997-98	-10.0	na	-14.3	0.0	0.0	-20.0	na	-16.7	-9.1
Average employment	543	0	37	388	21	19	b	41	37
% Change 1997-98	80.3	na	27.6	160.4	10.5	-17.4	na	0.0	-2.6
Average Monthly wages (\$)	2,223	0	1,401	2,513	1,686	1,072	b	2,888	165
% Change 1997-98	35.4	na	16.2	24.3	51.3	28.2	na	6.3	27.0
Total wages (\$000's)	3,621.8	0.0	155.5	2,925.5	106.2	61.1	b	355.2	18.3
% Change 1997-98	144.1	na	48.2	223.8	67.2	5.9	na	6.3	23.6
Hyrum, Avon, Paradise									
Average # of firms	99	0	33	7	6	12	7	18	16
% Change 1997-98	-4.8	na	-5.7	-22.2	0.0	-7.7	0.0	0.0	0.0
Average employment	2,102	0	184	1,158	303	143	26	70	218
% Change 1997-98	6.1	na	23.5	5.7	-0.3	7.5	4.0	14.8	1.9
Average Monthly wages (\$)	2,068	0	1,643	2,309	2,466	649	1,013	828	2,046
% Change 1997-98	3.3	na	14.5	3.6	3.3	-1.5	-23.3	5.4	5.2
Total wages (\$000's)	13,040.9	0.0	907.2	8,022.6	2,241.5	278.4	79.0	173.9	1,338.3
% Change 1997-98	9.6	na	41.4	9.5	2.9	5.9	-20.2	20.9	7.2
Cornish, Lewiston									
Average # of firms	29	0	9	b	0	8	3	4	5
% Change 1997-98	-11.8	na	-18.2	na	na	0.0	-25.0	0.0	-16.7
Average employment	246	0	38	b	0	105	31	12	60
% Change 1997-98	-5.1	na	-2.6	na	na	-3.7	-13.9	9.1	-3.2
Average Monthly wages (\$)	1,440	0	1,232	b	0	1,135	2,146	3,658	1,296
% Change 1997-98	5.9	na	8.4	na	na	5.0	5.1	-38.0	5.6
Total wages (\$000's)	1,062.5	0.0	140.4	b	0.0	357.5	199.6	131.7	233.3
% Change 1997-98	0.5	na	5.6	na	na	1.1	-9.5	-32.4	2.1
Hyde Park, North Logan									
Average # of firms	77	0	24	8	b	18	3	19	5
% Change 1997-98	6.8	na	0.0	0.0	na	0.0	0.0	26.7	0.0
Average employment	493	0	98	58	b	165	3	99	70
% Change 1997-98	8.1	na	30.7	-1.7	na	0.6	-25.0	15.1	0.0
Average Monthly wages (\$)	1,401	0	1,330	1,924	b	1,414	1,303	836	1,820
% Change 1997-98	3.6	na	3.3	-9.0	na	9.6	38.2	16.0	4.0
Total wages (\$000's)	2,071.9	0.0	392.4	334.8	b	701.2	13.0	248.3	382.2
% Change 1997-98	12.0	na	35.5	-10.0	na	10.7	15.0	33.5	4.5

1/ Clarkston Area includes: Amalga, Benson, Cache Junction, Clarkston, Newton, Trenton.

b = Not shown to avoid disclosure of individual firm data.

na = Not available.

Source: Utah Department of Workforce Services.

**CACHE COUNTY
NONAGRICULTURAL EMPLOYMENT AND WAGES
BY COMMUNITY
THIRD QUARTER 1998**

County/City	Total Non-Farm	Mining	Const.	Mfg.	Trans., Comm., Pub. Util.	Trade	Fin., Ins., R.E.	Services	Gov.
Logan									
Average # of firms	1,197	0	122	87	36	346	121	424	61
% Change 1997-98	-10.3	na	-9.0	-14.7	-7.7	-11.5	-11.0	-8.4	-10.3
Average employment	28,231	0	991	5,612	322	5,916	711	7,222	7,457
% Change 1997-98	-0.9	na	-7.4	-15.2	-34.9	1.1	-2.5	10.8	3.5
Average Monthly wages (\$)	1,672	0	1,889	2,119	2,264	1,094	1,946	1,535	1,846
% Change 1997-98	1.5	na	3.6	6.1	-4.4	1.8	11.1	3.0	-0.3
Total wages (\$000's)	141,605.7	0.0	5,616.0	35,672.9	2,186.7	19,408.6	4,151.6	33,264.5	41,305.4
% Change 1997-98	0.5	na	-4.1	-10.1	-37.9	2.8	8.4	14.1	3.3
Mendon, Wellsville									
Average # of firms	52	0	19	7	b	6	b	11	7
% Change 1997-98	-5.5	na	0.0	40.0	na	-25.0	na	-15.4	0.0
Average employment	352	0	80	39	b	73	b	48	59
% Change 1997-98	-3.0	na	17.6	18.2	na	-20.7	na	-23.8	3.5
Average Monthly wages (\$)	1,385	0	1,364	1,488	b	1,044	b	1,440	1,257
% Change 1997-98	9.9	na	-6.1	-14.5	na	12.9	na	20.2	-0.5
Total wages (\$000's)	1,462.2	0.0	327.4	174.1	b	228.6	b	207.3	222.5
% Change 1997-98	6.6	na	10.4	1.1	na	-10.4	na	-8.4	3.0
Providence Area 1/									
Average # of firms	149	0	42	12	3	21	9	44	18
% Change 1997-98	-12.9	na	-16.0	-14.3	-25.0	-27.6	0.0	-4.3	-5.3
Average employment	1,474	0	318	542	3	198	28	186	199
% Change 1997-98	-9.2	na	-23.9	-2.7	-25.0	-3.9	-3.4	-8.4	-3.9
Average Monthly wages (\$)	1,719	0	2,349	1,763	1,222	958	992	1,639	1,536
% Change 1997-98	-1.4	na	-0.3	0.5	22.2	0.3	2.2	10.9	-6.2
Total wages (\$000's)	7,602.3	0.0	2,240.7	2,866.6	11.0	568.9	83.3	914.8	917.0
% Change 1997-98	-10.5	na	-24.2	-2.2	-8.3	-3.6	-1.3	1.6	-9.8
Richmond, Cove									
Average # of firms	50	b	13	9	b	5	b	9	11
% Change 1997-98	-2.0	na	0.0	12.5	na	0.0	na	-10.0	0.0
Average employment	996	b	102	661	b	48	b	69	88
% Change 1997-98	4.5	na	27.5	1.4	na	-4.0	na	16.9	2.3
Average Monthly wages (\$)	1,883	b	1,467	2,110	b	501	b	1,371	1,693
% Change 1997-98	-1.5	na	0.1	-2.6	na	5.7	na	1.7	1.0
Total wages (\$000's)	5,626.0	b	447.6	4,183.5	b	71.6	b	283.9	448.7
% Change 1997-98	3.0	na	27.3	-1.3	na	1.3	na	19.0	3.4
Smithfield									
Average # of firms	126	0	37	11	3	34	7	24	10
% Change 1997-98	-8.0	na	-5.1	0.0	0.0	-10.5	-12.5	-11.1	-9.1
Average employment	2,250	0	263	1,025	39	508	27	159	229
% Change 1997-98	10.0	na	6.9	21.2	8.3	-2.7	8.0	0.0	8.5
Average Monthly wages (\$)	1,691	0	1,883	2,011	3,499	939	1,244	1,529	1,561
% Change 1997-98	9.9	na	7.3	7.2	2.9	17.1	-5.4	11.4	-1.9
Total wages (\$000's)	11,411.4	0.0	1,487.9	6,186.1	405.9	1,431.5	99.5	729.5	1,071.0
% Change 1997-98	20.9	na	6.8	30.0	10.5	14.0	-0.4	11.5	6.5

1/ Providence Area includes: Millville, Nibley, Providence, River Heights.

b = Not shown to avoid disclosure of individual firm data.

na = Not available.

Source: Utah Department of Workforce Services.

CACHE COUNTY FOURTH QUARTER 1998 SELECTED CONSTRUCTION ACTIVITY
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	<u>Type</u>	<u>Buildings</u>	<u>Units</u>	<u>Value (\$000)</u>
MAJOR NONRESIDENTIAL				
	Hotels and Motels	0		\$0.0
	Amusement/Recreation	2		832.0
	Religious Building	1		1,700.0
	Industrial/Warehouse	1		486.4
	Service Station/Repair Garage	0		0.0
	Hospital/Institutional	0		0.0
	Office/Bank/Professional	2		944.9
	Public Utility (Private)	0		0.0
	School and Educational	0		0.0
	Retail Stores/Restaurants	4		2,125.2
	Public Buildings and Projects	2		2,600.0
MAJOR RESIDENTIAL				
Cache County	Single-Family	164		\$20,879.0
	Manufactured Homes	1		98.3
	Twin Home/Duplexes	0	0	0.0
	Condominiums	3	3	423.9
	Apartments	0	0	0.0

<u>Location</u>	<u>Type</u>	<u>Buildings</u>	<u>Units</u>
Logan	Single-Family	35	
	Two-Family Dwelling Units		0
	Apartment Units		0
Providence	Single-Family	10	
	Two-Family Dwelling Units		0
	Apartment Units		3
Smithfield	Single-Family	25	
	Two-Family Dwelling Units		0
	Apartment Units		0
Other Cache County	Single-Family	94	
	Two-Family Dwelling Units		0
	Apartment Units		0

Source: Bureau of Economic and Business Research, University of Utah.

CACHE COUNTY GROSS TAXABLE RETAIL SALES
FOURTH QUARTER 1996, 1997, 1998

	TAXABLE OUTLETS			GROSS SALES			PERCENT CHANGE	
	1996.4	1997.4	1998.4	1996.4	1997.4	1998.4	96-97	97-98
Standard Industrial Classification (SIC Code)								
12								
Agriculture, Forestry & Fishing (111 - 973)	21	20	18	\$160,773	\$143,446	\$135,677	-10.8	-5.4
Mining (1011 - 1499)	*	*	4	*	*	77,132	*	*
Construction (1521 - 1799)	55	53	69	4,087,184	3,536,700	3,986,718	-13.5	12.7
Manufacturing (2011 - 3999)	142	145	219	10,269,670	10,810,475	12,821,076	5.3	18.6
Transportation (4011 - 4789)	14	15	15	368,143	1,073,245	1,092,011	191.5	1.7
Communications (4812 - 4899)	37	56	57	5,110,279	5,363,903	5,721,265	5.0	6.7
Electric & Gas (4911 - 4971)	*	*	*	*	*	*	*	*
Wholesale - Durable Goods (5012 - 5099)	98	119	319	6,882,406	7,766,773	10,921,086	12.8	40.6
Wholesale - Nondurable Goods (5111 - 5199)	47	59	136	1,747,230	4,427,162	2,940,340	153.4	-33.6
TOTAL WHOLESALE TRADE	145	178	455	8,629,636	12,193,935	13,861,426	41.3	13.7
Retail - Building and Garden Stores (5211 - 5271)	32	37	36	14,269,642	13,112,960	13,589,509	-8.1	3.6
Retail - General Merchandise Stores (5311 - 5399)	14	14	17	26,696,895	28,047,223	31,042,172	5.1	10.7
Retail - Food Stores (5411 - 5499)	75	69	81	31,255,662	33,132,253	34,339,639	6.0	3.6
Retail - Motor Vehicle Dealers (5511 - 5599)	76	67	69	18,088,858	15,801,476	16,667,745	-12.6	5.5
Retail - Apparel & Accessory Stores (5611 - 5699)	38	38	63	5,028,440	5,109,681	6,641,171	1.6	30.0
Retail - Furniture Stores (5712 - 5736)	87	92	118	9,850,125	9,599,619	12,791,226	-2.5	33.2
Retail - Eating & Drinking (5812 - 5826)	108	116	117	10,487,935	10,866,217	12,499,490	3.6	15.0
Retail - Miscellaneous (5912 - 5999)	390	405	441	12,649,352	14,212,920	14,375,968	12.4	1.1
TOTAL RETAIL TRADE SALES	820	838	942	128,326,909	129,882,349	141,946,920	1.2	9.3
Finance, Insurance, Real Estate (6011 - 6799)	41	40	72	857,072	1,000,166	1,546,484	16.7	54.6
Services - Hotels & Lodging (7011 - 7041)	13	14	15	1,056,925	1,087,983	1,031,618	2.9	-5.2
Services - Personal (7211 - 7299)	79	88	101	1,016,055	1,231,259	1,351,428	21.2	9.8
Services - Business (7311 - 7389)	131	140	269	4,575,255	3,327,219	4,057,263	-27.3	21.9
Services - Auto & Misc. Repair (7513 - 7699)	177	186	220	6,674,037	8,526,890	10,075,079	27.8	18.2
Services - Amusement & Recreation (7812 - 7999)	35	37	46	2,164,716	2,398,363	2,563,391	10.8	6.9
Services - Health (8011 - 8099)	37	45	55	564,701	547,545	585,651	-3.0	7.0
Services - Education, Legal, Social (8111 - 8999)	44	46	61	3,890,244	3,532,646	715,753	-9.2	-79.7
TOTAL SERVICE SECTOR SALES	516	556	767	19,941,933	20,651,905	20,380,183	3.6	-1.3
Public Administration (9111 - 9721)	10	5	7	2,873,608	2,551,905	2,560,333	-11.2	0.3
Private Motor Vehicle Sales	20	20	20	4,387,024	5,599,977	5,331,779	27.6	-4.8
Occasional Retail Sales	3	3	6	130,690	528,200	645,538	304.2	22.2
Nondisclosable or Nonclassifiable	7	7	13	5,986,374	6,758,721	6,797,920	12.9	0.6
TOTAL SALES FOR THE QUARTER	1,831	1,936	2,664	\$191,129,295	\$200,094,927	\$216,904,462	4.7	8.4

Source: Utah State Tax Commission. * data not available or not applicable.

**CACHE COUNTY GROSS TAXABLE RETAIL SALES
THIRD QUARTER 1996, 1997, 1998**

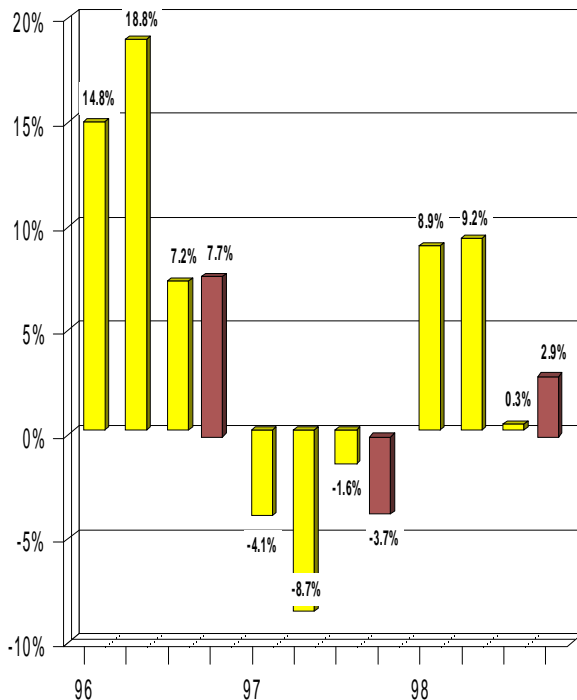
	TAXABLE OUTLETS			GROSS SALES			PERCENT CHANGE	
	1996.3	1997.3	1998.3	1996.3	1997.3	1998.3	96-97	97-98
Standard Industrial Classification (SIC Code)								
Agriculture, Forestry & Fishing (111 - 973)	16	15	14	\$116,307	\$121,596	\$147,882	4.5	21.6
Mining (1011 - 1499)	*	*	5	*	*	379,489	*	*
Construction (1521 - 1799)	52	53	59	3,920,464	4,318,213	4,563,673	10.1	5.7
Manufacturing (2011 - 3999)	131	137	205	10,696,803	12,137,341	10,637,726	13.5	-12.4
Transportation (4011 - 4789)	15	13	13	704,059	1,346,376	1,091,844	91.2	-18.9
Communications (4812 - 4899)	34	48	57	4,560,985	5,367,119	5,722,604	17.7	6.6
Electric & Gas (4911 - 4971)	*	*	*	*	*	*	*	*
Wholesale - Durable Goods (5012 - 5099)	93	114	319	7,062,947	7,444,265	10,475,176	5.4	40.7
Wholesale - Nondurable Goods (5111 - 5199)	39	47	125	1,764,594	3,459,858	2,772,619	96.1	-19.9
TOTAL WHOLESale TRADE	132	161	444	8,827,541	10,904,123	13,247,795	23.5	21.5
Retail - Building and Garden Stores (5211 - 5271)	32	34	36	15,581,754	13,826,344	15,666,380	-11.3	13.3
Retail - General Merchandise Stores (5311 - 5399)	13	14	20	23,958,814	20,201,563	24,251,155	-15.7	20.0
Retail - Food Stores (5411 - 5499)	58	64	69	25,241,706	32,924,591	32,969,783	30.4	0.1
Retail - Motor Vehicle Dealers (5511 - 5599)	72	70	67	20,954,733	17,874,129	20,229,777	-14.7	13.2
Retail - Apparel & Accessory Stores (5611 - 5699)	36	37	49	3,887,248	3,765,556	8,270,801	-3.1	119.6
Retail - Furniture Stores (5712 - 5736)	75	84	112	7,345,701	7,529,701	9,972,086	2.5	32.4
Retail - Eating & Drinking (5812 - 5826)	101	108	115	10,743,163	11,502,045	12,404,460	7.1	7.8
Retail - Miscellaneous (5912 - 5999)	285	316	332	8,885,520	10,419,176	10,649,220	17.3	2.2
TOTAL RETAIL TRADE SALES	672	727	800	116,598,639	118,043,105	134,413,662	1.2	13.9
Finance, Insurance, Real Estate (6011 - 6799)	29	36	67	790,700	1,160,569	1,572,152	46.8	35.5
Services - Hotels & Lodging (7011 - 7041)	13	13	14	2,523,076	2,149,432	2,498,211	-14.8	16.2
Services - Personal (7211 - 7299)	68	70	73	891,079	1,026,277	984,130	15.2	-4.1
Services - Business (7311 - 7389)	103	128	246	2,746,290	3,146,585	4,328,183	14.6	37.6
Services - Auto & Misc. Repair (7513 - 7699)	157	169	206	6,682,931	8,732,374	8,739,908	30.7	0.1
Services - Amusement & Recreation (7812 - 7999)	25	26	30	1,772,800	2,208,584	2,079,440	24.6	-5.8
Services - Health (8011 - 8099)	29	37	43	451,684	499,594	562,720	10.6	12.6
Services - Education, Legal, Social (8111 - 8999)	20	27	43	2,813,260	2,833,710	540,239	0.7	-80.9
TOTAL SERVICE SECTOR SALES	415	470	655	17,881,120	20,596,556	19,732,831	15.2	-4.2
Public Administration (9111 - 9721)	6	2	3	2,735,104	2,608,436	2,801,341	-4.6	7.4
Private Motor Vehicle Sales	20	20	20	5,846,880	5,770,283	7,055,252	-1.3	22.3
Occasional Retail Sales	4	5	6	200,289	381,537	520,552	90.5	36.4
Nondisclosable or Nonclassifiable	6	6	6	3,464,214	4,194,891	3,526,956	21.1	-15.9
TOTAL SALES FOR THE QUARTER	1,532	1,693	2,354	\$176,343,105	\$186,950,145	\$205,413,759	6.0	9.9

Source: Utah State Tax Commission. * data not available or not applicable.

Rich County Economic Highlights

Employment growth: 2.9 %
Unemployment rate: 3.8 %

Nonfarm employment in Rich County rose 2.9 percent year-over, to 456 jobs during the fourth quarter of 1998. The fourth quarter unemployment rate in Rich County increased from 3.7 percent in 1997 to 3.8 percent in 1998. This rate of unemployment is higher than the 3.3 percent reported statewide.



RICH County
Employment
Growth Trends

Job Growth Shows Mixed Results

The **Services** division continues to be the most vigorous division in Rich County. It added most of the new jobs during the year ending fourth quarter 1998. Services employment rose from 76 to 102, an increase of 34.2 percent. Nearly all of the growth was lodging-related. **Construction** reported an increase of 9 positions over fourth quarter of 1997. Increased special trade construction activity rose while winter weather slowed residential building activity. The only other industry showing an increase in employment during fourth quarter 1998 compared to fourth quarter 1997 was **Transportation, Communications, and Public Utilities**, which saw slight growth in trucking employment. The other major industries all reported decreased employment. **Manufacturing** lost only seven positions, while **Trade** employment declined by five jobs. Wholesale trade employment rose for farm and garden machinery, but retail trade reported fewer jobs for auto dealers, eating and drinking places, and grocery stores. **Finance, Insurance, and Real Estate** employment decreased by six, with losses in apartment management accounting for the reduction. **Government** declined by eight positions, all in local government, in education and local office workers.

Agricultural Jobs Remain Steady

“Covered agriculture” jobs in Rich County increased a slight 2.5 percent, from 40 in fourth quarter 1997 to 41 in fourth quarter 1998. Livestock-related employment reported the slight increase. Note that “covered agricultural” employment in Rich County exceeds employment in construction, manufacturing, transportation, communications and utilities, and finance, insurance, and real estate. Moreover, many jobs in agriculture are not subject to unemployment insurance reporting requirements. As a result they are not discussed in this report. It should be remembered that “covered agricultural” data is not included in total nonagricultural employment discussed above.

Construction Falls

Following a resurgence of activity reported during the second quarter and third quarters of 1998, construction during the fourth quarter of 1998 plummeted. The total value of permit-authorized construction in Rich County dropped to \$1.1 million from \$3.1 million recorded in the prior year. Residential construction decreased building activity as both units and valuation tumbled. The valuation of nonresidential construction fell slightly, while activity in residential renovation work also reported a decline.

Sales Revenues Jump

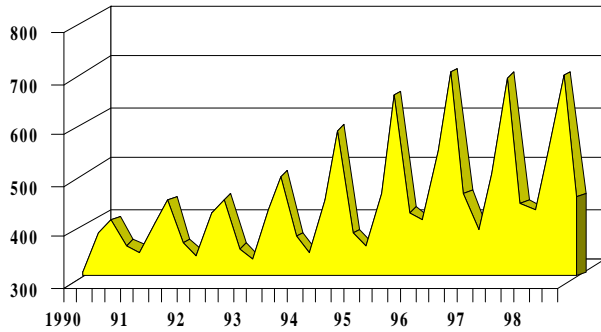
Rich County’s gross taxable retail sales in fourth quarter 1998 (latest data available) leaped 18.1 percent to \$2.8 million. Wholesale trade sales accounted for almost all the increase. Retail sales increased 8.0 percent while services-related sales declined 6.3 percent.

ECONOMIC EVENTS IN RICH COUNTY

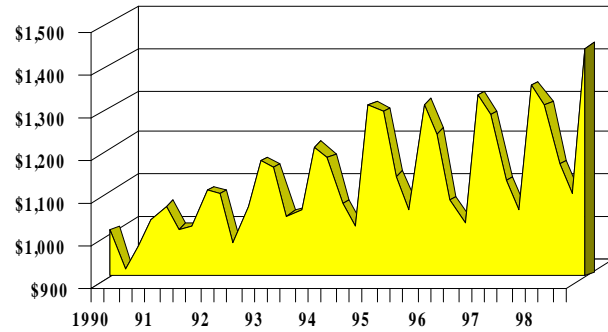
The spate of new residential home building near Bear Lake has caused the Utah State Tax Commission to order Rich County to increase property taxes. The discrepancy between county assessment and sales prices means property values used in calculating taxes are below fair market value and need to be adjusted. The Rich County Assessor has indicated property tax values will increase 36 percent, though the tax rate increase has not yet been determined.

RICH COUNTY HISTORICAL TRENDS

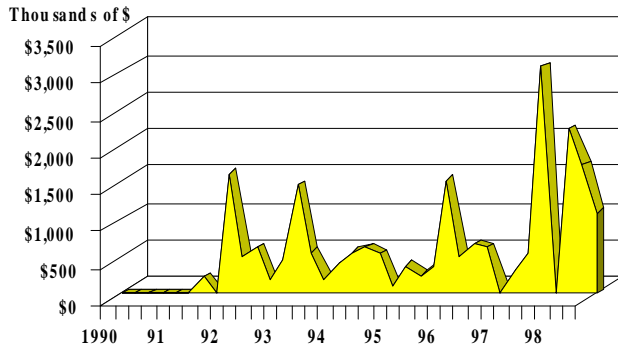
NONAGRICULTURAL JOBS



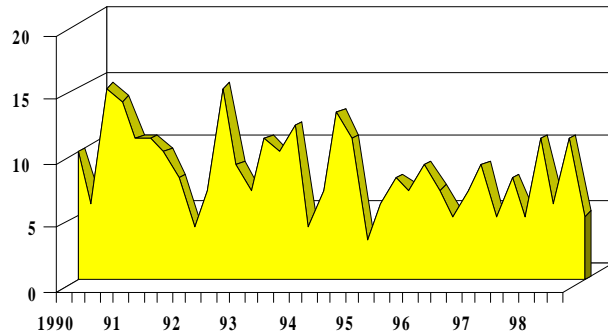
AVERAGE MONTHLY WAGE



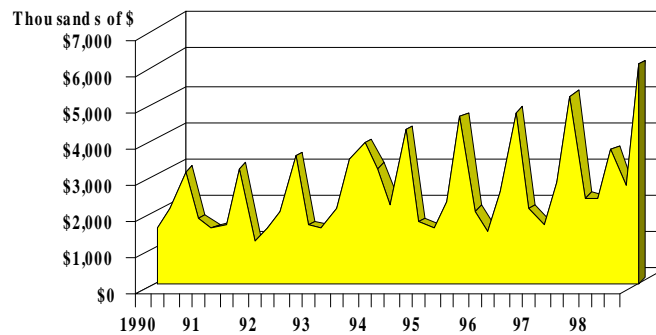
CONSTRUCTION ACTIVITY



NEW CAR & TRUCK SALES



GROSS TAXABLE SALES



**ECONOMIC INDICATORS
QUARTERLY TOTALS
RICH COUNTY**

CIVILIAN LABOR FORCE

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	622	783	797	651
1991	647	795	855	663
1992	630	795	874	660
1993	619	793	956	719
1994	622	816	1,114	737
1995	684	864	1,158	770
1996	768	976	1,205	815
1997	725	888	938	922
1998	813	889	942	935

AVERAGE MONTHLY WAGE

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$1,011	\$918	\$975	\$1,032
1991	1,068	1,013	1,018	1,102
1992	1,096	983	1,066	1,170
1993	1,157	1,045	1,053	1,207
1994	1,177	1,070	1,019	1,302
1995	1,286	1,136	1,054	1,306
1996	1,236	1,076	1,024	1,325
1997	1,279	1,123	1,055	1,350
1998	1,305	1,166	1,092	1,439

**GROSS TAXABLE SALES
(\$000)**

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$1,494.2	\$2,009.7	\$3,065.5	\$1,738.4
1991	1,458.3	1,550.7	3,167.1	1,123.9
1992	1,543.3	1,980.6	3,470.5	1,550.0
1993	1,488.5	2,010.6	3,380.9	3,823.5
1994	3,175.8	2,127.9	4,181.9	1,644.8
1995	1,468.5	2,267.4	4,584.7	1,996.1
1996	1,450.8	2,471.9	4,717.8	2,008.1
1997	1,576.7	2,744.2	5,163.3	2,339.6
1998	2,287.8	3,653.2	6,307.7	2,764.1

NONAGRICULTURAL JOBS

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	311	383	410	361
1991	350	406	450	365
1992	338	422	453	356
1993	335	430	498	380
1994	348	451	587	384
1995	358	462	654	427
1996	411	549	701	460
1997	394	501	690	443
1998	429	547	692	456

**CONSTRUCTION ACTIVITY
(\$000)**

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$0.0	\$0.0	\$0.0	\$0.0
1991	0.0	0.0	237.5	13.2
1992	1,615.0	502.2	628.8	190.4
1993	463.3	1,478.5	549.9	170.4
1994	398.9	551.2	637.1	537.4
1995	111.8	371.8	248.5	383.5
1996	1,528.2	500.2	681.2	608.4
1997	19.1	316.1	548.0	3,059.9
1998	0.0	2,212.8	1,742.1	1,083.3

NEW CAR & TRUCK SALES

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	10	6	15	14
1991	11	11	10	8
1992	4	7	15	9
1993	7	11	10	12
1994	4	7	13	11
1995	3	6	8	7
1996	9	7	5	7
1997	9	5	8	5
1998	11	6	11	5

**RICH COUNTY
NONAGRICULTURAL EMPLOYMENT AND WAGES
BY COMMUNITY
THIRD QUARTER 1998**

County/City	Total Non-Farm	Mining	Const.	Mfg.	Trans., Comm., Pub. Util.	Trade	Fin., Ins., R.E.	Services	Gov.
<u>RICH COUNTY</u>									
Average # of firms	92	0	10	b	5	23	3	22	29
% Change 1997-98	3.3	na	42.9	na	25.0	0.0	-25.0	15.8	-6.5
Average employment	680	0	39	b	9	160	69	215	188
% Change 1997-98	0.3	na	95.0	na	28.6	-3.0	-17.9	17.5	-13.8
Average Monthly wages (\$)	1,096	0	1,166	b	2,467	682	734	816	1,823
% Change 1997-98	3.5	na	15.9	na	-22.3	2.9	11.7	-2.7	11.5
Total wages (\$000's)	2,234.9	0.0	135.2	b	66.6	326.6	152.6	525.6	1,028.3
% Change 1997-98	3.8	na	120.2	na	-4.6	-0.2	-7.5	14.3	-4.0
<u>Garden City, Laketown</u>									
Average # of firms	48	0	4	b	4	16	b	14	6
% Change 1997-98	-4.0	na	-20.0	na	33.3	-5.9	na	0.0	20.0
Average employment	456	0	18	b	8	128	b	186	40
% Change 1997-98	0.0	na	0.0	na	14.3	-0.8	na	17.7	-23.1
Average Monthly wages (\$)	845	0	835	b	2,375	634	b	767	1,860
% Change 1997-98	4.8	na	-14.1	na	-28.5	0.8	na	-1.4	45.2
Total wages (\$000's)	1,155.8	0.0	45.1	b	57.0	243.3	b	428.0	223.2
% Change 1997-98	4.8	na	-14.1	na	-18.3	0.0	na	16.1	11.7
<u>Randolph, Woodruff</u>									
Average # of firms	29	0	b	0	b	5	b	b	20
% Change 1997-98	-17.1	na	na	na	na	-16.7	na	na	-20.0
Average employment	179	0	b	0	b	31	b	b	136
% Change 1997-98	-16.4	na	na	na	na	-13.9	na	na	-13.9
Average Monthly wages (\$)	1,622	0	b	0	b	862	b	b	1,815
% Change 1997-98	6.0	na	na	na	na	10.7	na	na	4.2
Total wages (\$000's)	870.9	0.0	b	0.0	b	80.2	b	b	740.6
% Change 1997-98	-11.4	na	na	na	na	-4.6	na	na	-10.3

b = Not shown to avoid disclosure of individual firm data.

na = Not available.

Source: Department of Workforce Services

RICH COUNTY GROSS TAXABLE RETAIL SALES
FOURTH QUARTER 1996, 1997, 1998

	TAXABLE OUTLETS			GROSS SALES			PERCENT CHANGE	
	1996.4	1997.4	1998.4	1996.4	1997.4	1998.4	96-97	97-98
Standard Industrial Classification (SIC Code)								
Agriculture, Forestry & Fishing (111 - 973)	*	*	*	*	*	*	*	*
Mining (1011 - 1499)	*	*	*	*	*	*	*	*
Construction (1521 - 1799)	*	*	7	*	*	132,029	*	*
Manufacturing (2011 - 3999)	5	4	12	93,343	65,624	136,429	-29.7	107.9
Transportation (4011 - 4789)	*	*	*	*	*	*	*	*
Communications (4812 - 4899)	19	21	23	121,936	131,263	180,129	7.6	37.2
Electric & Gas (4911 - 4971)	*	*	*	*	*	*	*	*
Wholesale - Durable Goods (5012 - 5099)	*	7	13	*	29,934	62,878	*	110.1
Wholesale - Nondurable Goods (5111 - 5199)	5	9	19	1,265	18,982	13,682	1400.6	-27.9
TOTAL WHOLESALE TRADE	5	16	32	1,265	48,916	76,560	3766.9	56.5
Retail - Building and Garden Stores (5211 - 5271)	*	*	*	*	*	*	*	*
Retail - General Merchandise Stores (5311 - 5399)	*	*	*	*	*	*	*	*
Retail - Food Stores (5411 - 5499)	6	5	9	139,706	169,032	210,214	21.0	24.4
Retail - Motor Vehicle Dealers (5511 - 5599)	4	*	*	119,750	*	*	*	*
Retail - Apparel & Accessory Stores (5611 - 5699)	*	*	5	*	*	7,289	*	*
Retail - Furniture Stores (5712 - 5736)	*	*	4	*	*	4,519	*	*
Retail - Eating & Drinking (5812 - 5826)	*	4	5	*	41,529	38,288	*	-7.8
Retail - Miscellaneous (5912 - 5999)	18	31	45	152,056	179,403	160,769	18.0	-10.4
TOTAL RETAIL TRADE SALES	28	40	68	411,512	389,964	421,079	-5.2	8.0
Finance, Insurance, Real Estate (6011 - 6799)	7	7	9	19,907	40,071	33,394	101.3	-16.7
Services - Hotels & Lodging (7011 - 7041)	4	6	7	60,782	84,848	97,998	39.6	15.5
Services - Personal (7211 - 7299)	*	*	*	*	*	*	*	*
Services - Business (7311 - 7389)	6	9	19	3,711	9,888	9,107	166.5	-7.9
Services - Auto & Misc. Repair (7513 - 7699)	11	16	21	221,776	198,239	167,603	-10.6	-15.5
Services - Amusement & Recreation (7812 - 7999)	*	*	*	*	*	*	*	*
Services - Health (8011 - 8099)	*	*	*	*	*	*	*	*
Services - Education, Legal, Social (8111 - 8999)	*	*	*	*	*	*	*	*
TOTAL SERVICE SECTOR SALES	21	31	47	286,269	292,975	274,708	2.3	-6.2
Public Administration (9111 - 9721)	4	2	2	21,919	17,936	23,894	-18.2	33.2
Private Motor Vehicle Sales	4	4	5	277,454	428,839	449,259	54.6	4.8
Occasional Retail Sales	*	*	*	*	*	*	*	*
Nondisclosable or Nonclassifiable	22	17	17	774,510	924,048	1,036,590	19.3	12.2
TOTAL SALES FOR THE QUARTER	115	142	222	\$2,008,115	\$2,339,636	\$2,764,071	16.5	18.1

Source: Utah State Tax Commission. * data not available or not applicable.

RICH COUNTY GROSS TAXABLE RETAIL SALES
THIRD QUARTER 1996, 1997, 1998

	TAXABLE OUTLETS			GROSS SALES			PERCENT CHANGE	
	1996.3	1997.3	1998.3	1996.3	1997.3	1998.3	96-97	97-98
Standard Industrial Classification (SIC Code)								
Agriculture, Forestry & Fishing (111 - 973)	*	*	*	*	*	*	*	*
Mining (1011 - 1499)	*	*	*	*	*	*	*	*
Construction (1521 - 1799)	*	*	7	*	*	68,824	*	*
Manufacturing (2011 - 3999)	5	4	12	67,923	190,926	150,195	181.1	-21.3
Transportation (4011 - 4789)	*	*	*	*	*	*	*	*
Communications (4812 - 4899)	16	25	29	141,079	176,537	483,083	25.1	173.6
Electric & Gas (4911 - 4971)	*	*	*	*	*	*	*	*
Wholesale - Durable Goods (5012 - 5099)	*	*	13	*	*	443,352	*	*
Wholesale - Nondurable Goods (5111 - 5199)	7	6	18	19,690	185,474	25,013	842.0	-86.5
TOTAL WHOLESALE TRADE	7	6	31	19,690	185,474	468,365	842.0	152.5
Retail - Building and Garden Stores (5211 - 5271)	*	*	*	*	*	*	*	*
Retail - General Merchandise Stores (5311 - 5399)	*	*	*	*	*	*	*	*
Retail - Food Stores (5411 - 5499)	8	8	10	743,661	825,166	728,170	11.0	-11.8
Retail - Motor Vehicle Dealers (5511 - 5599)	6	*	5	312,067	*	221,044	*	*
Retail - Apparel & Accessory Stores (5611 - 5699)	*	*	5	*	*	2,431	*	*
Retail - Furniture Stores (5712 - 5736)	*	*	*	*	*	*	*	*
Retail - Eating & Drinking (5812 - 5826)	8	9	10	431,882	454,776	566,149	5.3	24.5
Retail - Miscellaneous (5912 - 5999)	14	21	34	190,548	270,313	249,186	41.9	-7.8
TOTAL RETAIL TRADE SALES	36	38	64	1,678,158	1,550,255	1,766,980	-7.6	14.0
Finance, Insurance, Real Estate (6011 - 6799)	9	7	10	447,758	459,076	566,032	2.5	23.3
Services - Hotels & Lodging (7011 - 7041)	7	6	7	495,107	436,923	568,046	-11.8	30.0
Services - Personal (7211 - 7299)	*	*	*	*	*	*	*	*
Services - Business (7311 - 7389)	12	12	23	360,365	473,400	497,673	31.4	5.1
Services - Auto & Misc. Repair (7513 - 7699)	12	12	20	170,676	221,309	281,177	29.7	27.1
Services - Amusement & Recreation (7812 - 7999)	*	4	*	*	332,520	*	*	*
Services - Health (8011 - 8099)	*	*	*	*	*	*	*	*
Services - Education, Legal, Social (8111 - 8999)	*	*	*	*	*	*	*	*
TOTAL SERVICE SECTOR SALES	31	34	50	1,026,148	1,464,152	1,346,896	42.7	-8.0
Public Administration (9111 - 9721)	1	1	1	175,797	140,787	184,034	-19.9	30.7
Private Motor Vehicle Sales	4	4	4	355,076	402,646	460,282	13.4	14.3
Occasional Retail Sales	1	3	2	39,689	6,786	88,339	-82.9	1201.8
Nondisclosable or Nondismissible	20	17	22	766,453	586,662	724,663	-23.5	23.5
TOTAL SALES FOR THE QUARTER	130	139	232	\$4,717,771	\$5,163,301	\$6,307,693	9.4	22.2

Source: Utah State Tax Commission. * data not available or not applicable.

2000 UTAH EMPLOYER CONFERENCE

12 January 2000
Salt Lake City, Utah

Interactive agenda includes

Presentation of the Economic Report to the Governor

Presentation of the 1999 Wage Data

Keynote Speaker: Jack Trout, Author

Break-out Sessions

Establishing a Child Care Collaborative

Fair Employment Practices for Small Employers

Employment Government Regulatory Agencies

Upcoming Legislative Issues Impacting Businesses

Economic Forecast

Americans with Disabilities Act

And More...

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